

...a word from



Haze



**first
national**
REAL ESTATE

Status quo statistics, comfortable above \$150,000

GREETINGS FROM THE DESK OF HAZELY WINDELBORN!



It's the status quo do you agree?

The stats are consistent in terms of an increase followed by a decrease followed by an increase...

What I'm meaning is that in May the median house price was \$150,000 while in June the median house price sat at \$171,000 in Kaitaia alone.

March saw a Median of \$197,500 and April a Median of \$178,500.

While it is the "status quo" I feel comfortable to say that our Median is sitting in a satisfying range between \$150,000 and \$200,000 and has done so since January to February 2016 where it increased from \$135,000 to \$150,000.

That's almost 6 months of sitting above the \$150,000 mark in Kaitaia and based off recent housing activity I don't believe the market will **slow** anytime soon, but hey that's just me...



My reasons for bringing this to your attention is...

There has been a lot of pressure on rentals in Kaitaia, the rental vacancy rate sits at less than 1% at the moment, which suggests some growth in the area.

We've also noticed an increase in offers being presented. However, buyers have been doing their homework and are not prepared to pay more than what the market is!

In my eyes the market is looking comfortable and a choice opportunity for vendors to capitalize on the strong Real Estate market in Kaitaia.

My advice would be to get your property appraised today!

Whether or not you are looking at selling now or 6 months down the track why not give me a call?

LOCAL SPORTS NEWS!



The local Mangonui rugby finals between Awanui and Te Rarawa, congratulations to both teams making the final!

And well done to Awanui winning it for the fourth time in a row.

Best wishes to you all for a prosperous August!

HAZELY WINDLEBORN - Sales Consultant - Moving Realty Ltd - Licensed REAA 2008