

...a word from



Haze



**first
national**
REAL ESTATE

Median rises, but so too does the days to Sell!

FEBRUARY FOR ME:

February has been a good month speaking for myself here at the First National office.

Contracts are being signed and listings are being listed.

Just to give you a rough idea of how busy I have been, I listed 8 properties in January (4 of which were mine) and a submission of a contract which is now going through the conditional process.

This month I've seen the settlement of a nice lifestyle property with a commercial and residential both going under offer.

My reasoning for telling you this is simple... my contact database, network of clients, experience and excellent customer service with great credibility, sets me up for success in our local market.

In addition to this, First National prides itself on excellent customer service, notably recognized by the Canstar award for 2015 as best customer service in real estate.

I negotiate the best price for your property as indicated by you when we speak about what the price is you wish to achieve.

STATISTICS UPDATE:

Another month of statistics has been released and while we're still in a strong market we've seen a couple of statistics change.

The Median house price has increased again this month from \$135,000 to \$150,000 that's a good \$15,000 average increase or 9%.

We saw 6 dwellings change hands this month which is exactly the same amount as last month. However, the median days to sell have increased from 36 to 49.



OFFERS OVER \$99,000

Easy maintenance investment property up for sale, currently rented out at \$230 per week with long-term tenants currently tenanting on a periodic tenancy.



OFFERS OVER \$109,000

Large front and backyard perfect for the DIY first-home buyer, easy maintenance, walking distance to town.

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