

...a word from



Haze



**first
national**
REAL ESTATE

Days to sell decreases by half!

Greetings to all from the First National Kaitia office! Happy New Year, I hope everybody had a fantastic Christmas and New Year period.

Welcome back to the New Year, REINZ stats were recently released and as a result of that I've got a newsletter for you!

Like the title implies, the average amount of days to sell in Kaitia has half since November (remember we're looking at Decembers statistics as an indication for January).

In November of 2015 we saw the average amount of days to sell in Kaitia rise to 83, it's amazing how in a month that can dramatically decrease to **35!**

This certainly shows me that the market is moving a lot quicker now that the festive season has come to a close.

Unfortunately we aren't seeing a high median price, in fact it has decreased from \$155,500 in November 2015 to \$133,500 December 2015, so while we're seeing a quicker market we're also seeing a slightly cheaper market which has the potential to explain the speed at which property is selling in Kaitia.

Based off this information my recommendations for vendors is to plan around a 6 week marketing plan and pay for a bit of vendor paid marketing to catch the eye of your purchaser.

\$750 FREE MARKETING OFFER!

While we're still focused on the topic of marketing note this, I'm offering all of my new exclusive listings \$750 worth of marketing for **FREE**.

Come down to the First National Kaitia office, ask for me and we'll begin the process of listing your property, and you will receive \$750 worth of free marketing.

REFER A FRIEND!

Additionally if you refer somebody to me and they sign up exclusively not only will **they** get \$750 worth of free marketing... but **you** should the property sell while exclusive with me, will receive \$250 cash in the hand for your referral.

If your friend also buys a property through me after selling I'll give you additional \$250 cash in the hand.



Lot 2 Church Road: \$85,000

Recently subdivided land up for sale with a \$5,000 cash-back when bought at asking price of \$85,000



OFFERS OVER \$99,000

6C GRIGG STREET

Easy investment equity with this property, currently rented out at \$230.

HAZELY WINDLEBORN

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