

...a word from



Haze



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REAL ESTATE

Substantial drop for March 2017

Kia Ora,

A quick update on the Kaitaia Real Estate market by your friendly real estate professional - me, Hazely Windelborn.

As an agent I always reflect on the statistics collected by the Real Estate Institute of New Zealand on a monthly basis so that I, have a clear indication of where property house prices are sitting for both the district and region.

The REINZ stats for March indicate to me an increase in sales of lower priced properties on the market. The reasoning for this observation is that the Kaitaia median house price sits at \$186,240 at 14 dwellings. This is the first time in 2017 that we've dropped below the \$200,000 mark. However, the number of dwellings selling are still consistent with previous months. There were no dwelling sales in Ahipara during March, only 7 Sections at an average of \$87,000.

Suffice to say while the price may have dropped in the statistics, this doesn't reflect the health of the market as a whole. There's still prime opportunity out there for house owners to get a good sale price for their property (maybe even get a price equivalent to those during the peak).

If you think you might be interested in listing your property either to sell or get a feel of the current market. Get in touch with me, my knowledge in 21st century marketing methods as well as vendor / purchaser negotiation and management make me the best choice of realtor in the area.

Hazely Windelborn - Licensed Salesperson REAA 2008

Moving Realty Limited - Licensed Real Estate Agent REAA 2008



4134 SH 1, Pukenui

Localised to the township and beachfront this is the perfect lifestyle family-home.

For Sale: \$365,000



Teachers Road,
Broadwood

Bareland opportunity to either live the off-the-grid lifestyle or rurally in a small peaceful township approximately 30-40minutes drive from Kaitaia

For Sale: \$38,000